

U.S. SMALL BUSINESS ADMINISTRATION - VIRGINIA DISTRICT OFFICE

LENDER RANKING by TOTAL NUMBERS

7(a) Loan Guaranties & 504 Debentures as of:

FY 2012

10/01/2011-9/30/2012

LENDER

#

\$

1	BRANCH BK. & TR CO	72	\$17,736,100	75	BANK@LANTEC	1	\$496,000	
2	WELLS FARGO BANK NATL ASSOC	58	\$19,429,300	76	CAPITAL ONE BANK (USA), N.A.	1	\$362,000	
3	STELLARONE BANK	32	\$6,073,800	77	TWIN CITY BANK	1	\$352,000	
4	SUNTRUST BANK	29	\$15,319,000	78	TRULIANT FCU	1	\$338,200	
5	MANUFACTURERS & TRADERS TR CO	29	\$3,465,800	79	SANDY SPRING BANK	1	\$312,500	
6	UNION FIRST MARKET BANK	22	\$6,862,000	80	PARK VIEW FCU	1	\$250,000	
7	TOWNEBANK	19	\$6,969,000	81	CITIZENS & FARMERS BANK	1	\$249,000	
8	SONABANK	14	\$9,155,000	82	LUMBEE GUARANTY BANK	1	\$200,000	
9	FULTON BANK NATL ASSOC	14	\$5,083,000	83	SPIRIT OF TEXAS BANK, SSB	1	\$171,000	
10	SUPERIOR FINANCIAL GROUP, LLC	12	\$147,500	84	BANK OF HAMPTON ROADS	1	\$158,000	
11	CITIZENS BANK & TRUST CO.	11	\$291,800	85	VIRGINIA HERITAGE BANK	1	\$150,000	
12	UVA COMMUNITY CREDIT UNION	10	\$1,127,200	86	OAK VIEW NATIONAL BANK	1	\$133,000	
13	LIVE OAK BANKING COMPANY	9	\$6,522,000	87	SIGNAL FINANCIAL FCU	1	\$124,500	
14	NAVY FCU	8	\$1,239,700	88	CHAIN BRIDGE BANK NATL ASSOC	1	\$100,000	
15	FARMERS & MERCHANTS BANK	8	\$670,000	89	PEOPLES COMMUNITY BANK	1	\$94,000	
16	FAUQUIER BANK	8	\$491,900	90	VALLEY BANK	1	\$86,000	
17	TD BANK, NATIONAL ASSOCIATION	7	\$3,765,400	91	COMMUNITY TRUST BANK, INC.	1	\$60,000	
18	COLONIAL VIRGINIA BANK	7	\$933,900	92	ABNB FCU	1	\$50,000	
19	BAYPORT CREDIT UNION	7	\$576,500	93	BANK OF LANCASTER	1	\$20,000	
20	VIRGINIA PARTNERS BANK	5	\$900,000	TOTAL 7(a) & 504 LOANS			515	\$202,988,500
21	NATL BK OF BLACKSBURG	5	\$155,000					
22	HANA SMALL BUS. LENDING INC.	4	\$6,984,000					
23	FIRST CHATHAM BANK	4	\$6,037,000	TOP LENDERS BY TOTAL NUMBERS (all lenders)			#	\$
24	CORNERSTONEBANK	4	\$5,436,000	1.	BRANCH BK. & TR CO	72	\$17,736,100	
25	FIRST FINANCIAL BANK	4	\$5,190,000	2.	WELLS FARGO BANK NATL ASSOC	58	\$19,429,300	
26	FIRST-CITIZENS BK & TR CO	4	\$3,682,000	3.	STELLARONE BANK	32	\$6,073,800	
27	ACCESS NATIONAL BANK	4	\$2,485,600	4.	SUNTRUST BANK	29	\$15,319,000	
28	UNITED BANK	4	\$1,912,000	5.	MANUFACTURERS & TRADERS TR CO	29	\$3,465,800	
29	CARDINAL BANK	4	\$585,000					
30	AMER BUS. LENDING INC.	3	\$3,242,700	COMMUNITY BANKS (LESS THAN \$500M IN ASSETS)			#	\$
31	FIRST WESTERN SBLC, INC	3	\$2,842,000	1.	CITIZENS BANK & TRUST CO.	11	\$291,800	
32	OLD POINT NATL BK OF PHOEBUS	3	\$1,079,000	2.	LIVE OAK BANKING COMPANY	9	\$6,522,000	
33	BORREGO SPRINGS BANK, N.A.	3	\$910,000	3.	COLONIAL VIRGINIA BANK	7	\$933,900	
34	BANK OF AMERICA NATL ASSOC	3	\$683,000	4.	VIRGINIA PARTNERS BANK	5	\$900,000	
35	PNC BANK, NATIONAL ASSOCIATION	3	\$576,000	5.	NATL BK OF BLACKSBURG	5	\$155,000	
36	FIRST COMMUNITY BANK	3	\$500,000					
37	CELTIC BANK CORPORATION	2	\$4,310,000	INTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS)			#	\$
38	CBC NATIONAL BANK	2	\$2,613,000	1.	STELLARONE BANK	32	\$6,073,800	
39	MID-ATLANTIC FCU	2	\$1,610,000	2.	SONABANK	14	\$9,155,000	
40	SECURITY NATIONAL CAPITAL	2	\$1,502,000	3.	FARMERS & MERCHANTS BANK	8	\$670,000	
41	HANMI BANK	2	\$1,328,000	4.	FAUQUIER BANK	8	\$491,900	
42	COMMUNITY BANK	2	\$1,279,000	5.	FIRST CHATHAM BANK	4	\$6,037,000	
43	VIRGINIA NATIONAL BANK	2	\$1,230,000					
44	FARMERS BANK	2	\$1,216,000	MAJOR BANKS (MORE THAN \$3.0B IN ASSETS)			#	\$
45	CITIZENS NATIONAL BANK	2	\$914,000	1.	BRANCH BK. & TR CO	72	\$17,736,100	
46	ALERA GROUP	2	\$902,000	2.	WELLS FARGO BANK NATL ASSOC	58	\$19,429,300	
47	COMPASS BANK	2	\$755,000	3.	SUNTRUST BANK	29	\$15,319,000	
48	FIRST BANK & TRUST COMPANY	2	\$677,000	4.	MANUFACTURERS & TRADERS TR CO	29	\$3,465,800	
49	PACIFIC CITY BANK	2	\$398,000	5.	UNION FIRST MARKET BANK	22	\$6,862,000	
50	BANCORP BANK	2	\$253,200					
51	BLUE RIDGE BANK	2	\$200,000	CREDIT UNIONS			#	\$
52	VIRGINIA COMMERCE BANK	2	\$150,000	1.	UVA COMMUNITY CREDIT UNION	10	\$1,127,200	
53	CORNERSTONE BANK NATL ASSOC	2	\$95,200	2.	NAVY FCU	8	\$1,239,700	
54	LANGLEY FCU	2	\$59,700	3.	BAYPORT CREDIT UNION	7	\$576,500	
55	SURREY BANK & TRUST	2	\$58,000	4.	MID-ATLANTIC FCU	2	\$1,610,000	
56	CECIL BANK	1	\$3,700,000	5.	LANGLEY FCU	2	\$59,700	
57	NEW HORIZON BANK NATL ASSOC	1	\$3,300,000					
58	CIT BANK	1	\$3,169,000	CERTIFIED DEVELOPMENT COMPANIES (by Numbers)			#	\$
59	QUADRANT FINANCIAL, INC.	1	\$2,844,000	1.	BUSINESS FINANCE GROUP, INC.	48	\$32,598,000	
60	NOAH BANK (Pennsylvania)	1	\$2,595,000	2.	TIDEWATER BUS. FINANCING CORP	37	\$15,605,000	
61	WEST TOWN SAVINGS BANK	1	\$2,523,000	3.	RAPPAHANNOCK ECONOMIC DEVEL CO	18	\$9,278,000	
62	JOHN MARSHALL BANK	1	\$2,056,000	4.	CHESAPEAKE BUS. FINAN CORP	2	\$3,415,000	
63	ESSEX BANK	1	\$1,370,000	5.	REDC COMMUN CAP. GROUP INC.			
64	WASHINGTONFIRST BANK	1	\$1,321,000					
65	BUSINESS BANK	1	\$1,250,000	504 - FIRST TRUST LENDERS (by Numbers)			#	\$
66	COMMUNITY SOUTH BANK	1	\$1,224,000	1.	TOWNEBANK	19	\$8,501,419	
67	SMARTBANK	1	\$905,000	2.	STELLARONE BANK	11	\$3,698,362	
68	ALLIANCE BANK CORPORATION	1	\$862,000	3.	UNION FIRST MARKET BANK	9	\$6,214,453	
69	FIRST CAPITAL BANK	1	\$718,000	4.	BRANCH BK. & TR CO	8	\$10,144,500	
70	WILSHIRE STATE BANK	1	\$615,000	5.	SUNTRUST BANK	7	\$8,096,916	
71	MONUMENT BANK	1	\$585,000					
72	FIRST VIRGINIA COMMUNITY BANK	1	\$571,000					
73	FIDELITY BANK	1	\$550,000					
74	CHESAPEAKE BANK	1	\$516,000					